

# FINANCIAL STATEMENTS

## CONDENSED STATEMENT OF FINANCIAL POSITION FOR THE YEAR ENDING JUNE, 30 2009

### STATEMENT OF FINANCIAL POSITION

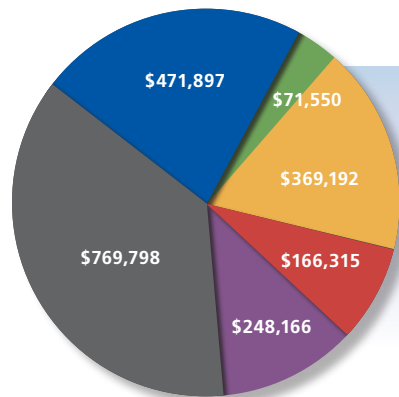
Assets	
Cash, short term investments	\$2,326,557
Pledges Receivable	1,036,228
Other Assets	46,466
Property & Equipment	6,205
<b>Total Assets</b>	<b>\$3,415,456</b>
<b>LIABILITIES AND NET ASSETS</b>	
<b>LIABILITIES:</b>	
Accounts Payable	\$ 31,087
Designation Payable	349,053
Allocations Payable	1,605,887
Accrued Expenses	13,000
<b>Total Liabilities</b>	<b>1,999,027</b>
<b>NET ASSETS:</b>	
Unrestricted	980,599
Temporarily Restricted	350,830
Permanently restricted - Endowments	85,000
<b>Total Net Assets</b>	<b>1,416,429</b>
<b>Total Liabilities and Net Assets</b>	<b>\$3,415,456</b>

### STATEMENT OF ACTIVITIES

Public Support	
Pledges	\$2,671,254
Less Donor Designations	(414,481)
Less Provisions for Uncollectable Pledges	(216,425)
Other Revenue	290,072
Investment Income	(45,725)
<b>Total Revenue and Other Support</b>	<b>\$2,284,695</b>
<b>EXPENSES</b>	
Program Services:	
Allocations to Agencies	\$1,610,887
Community Service	241,160
Information & Referral	71,878
<b>SUPPORT SERVICES:</b>	
Fund Raising	249,170
Management and General	283,273
<b>Total Expenses</b>	<b>2,456,368</b>
<b>Decrease in Net Assets</b>	<b>171,673</b>
<b>Net Assets, Beginning Year</b>	<b>1,588,102</b>
<b>Net Assets, End of Year</b>	<b>\$1,416,429</b>

An independent audit of United Way financial records is conducted annually. Audited reports are available for public inspection at United Way of Greater Lorain County's office.

Funds received through United Way of Greater Lorain County's 2008 campaign will be allocated for distribution to programs in the following areas for the fiscal year beginning July 1, 2009 and ending June 30, 2010.



- Strengthening Families
- Partner Agency Designations
- Nurturing Children and Youth
- Caring for Basic Needs
- Non Partner Agency and Other United Ways
- 211 Information and Referral

# UNITED WAY OF GREATER LORAIN COUNTY 2008-09

United Way of Greater Lorain County appreciates and recognizes the outstanding dedication of time and caring commitment of the following individuals.

### EXECUTIVE

Dave Janowicz, President  
Rick Ickes, Vice President  
Cynthia Tomasch, Treasurer  
Sherman Jones, Secretary  
Phil Baptiste, Past President

### BOARD OF DIRECTORS

Wilson S. Adams, IV  
Linda C. Ashar  
James Backs  
Phillip Baptiste  
Doug Bloomfield  
William Braun  
Karen Cook  
Gregory Elek  
Rick Ickes (Vice President)  
David Janowicz (President)  
Sherman Jones (Secretary)  
Judy Klucas  
Kurt Koepf  
Cynthia Kushner  
Karen Mahan  
Cheryl McKenna  
Mary E. Miles  
Edwin Oley  
Mark Pentz  
Mark Sutter  
Kenton Thompson  
Cynthia Tomasch (Treasurer)  
Robert G. Zurich

### ORGANIZATIONAL LEADERSHIP & GOVERNANCE

Phil Baptiste, Chair  
Wilson Adams  
Linda Ashar  
Jim Backs  
Ed Oley  
Kenton Thompson  
Cheryl McKenna  
Mary Miles

### BRAND MANAGEMENT

Joan Samkow, Chair  
Cynthia Kushner  
Ed Skimin  
Michael Bracken  
Mary Carl  
Pete Catanese  
Maria Ferrer  
Tatyana Hower  
Betsey Kamm  
Maggie Kelch  
Melissa Kinlin  
Randy Phillips  
Richelle Rhoden  
Debbie Schuster  
Steve Sefchik

### FINANCE

Cynthia Tomasch, Chair  
Rick Ickes  
Cheryl McKenna  
Mark Pentz  
Frank Sulen  
Clarence Wills

### AUDIT

Rob Zurich  
Greg Elek  
Julia Eker

### CASH FLOW LOAN FUND SUB-COMMITTEE

Estelle Dobrow  
Joel Krueck  
Neil Sweeney  
Ryan Spisak

### COMMUNITY IMPACT & RESULTS

Dave Janowicz, Allocations & Results Chair  
Bill Braun  
Judy Klucas  
Mark Pentz  
Sister Ann Victory  
Mark Sutter  
Estelle Dobrow  
Mike Ives  
Sherman Jones  
Madelyn Anderson  
Sam Betounes  
Jan Rybarczyk  
Rick Ickes, Alignment Pilot Chair  
Karen Cook  
Joe DeTillio  
Sherman Jones  
Victor Leandry  
Karen Mahan  
Amy Szmania

### RESOURCE DEVELOPMENT

Doug Bloomfield, Chair  
Greg Elek  
Sherman Jones  
Kurt Koepf  
Tom Kowal  
Cynthia Kushner  
Mike Mayse  
Kevin Martin  
Bruce Ramsey  
Mark Stewart  
Dennis Wills  
Victoria Wearsch

### UNITED WAY OF GREATER LORAIN COUNTY STAFF

Gerald E. Skully, Executive Director  
Dianne Brehm, Finance Director  
Peggy Chamberlain, Assistant to the Executive Director  
Robbi Goodwin, Receptionist/Office Services  
Jan Rybarczyk, Director of Fund Distribution & Community Impact  
Shermane Smith, Assistant to the Finance Director  
Jeanette Willis, Director of Campaign  
Karen Zemanek, Director of Marketing & Communications

We are truly blessed to have so many generous donors, Community Builders, Leaders & Believers and volunteers – including the Employee Campaign Volunteers – who faithfully donate dollars and time to the United Way campaign. To list everyone whose support we have received on the pages of this annual report would increase its size – and cost – significantly. Being ever mindful of dollars spent, we have decided to post these names on our website only – at [www.loraincountyunitedway.org](http://www.loraincountyunitedway.org). In no way does this diminish their importance to our organization or our gratitude for all they do.

## [PARTNERSHIPS](#)

3M Elyria  
AAA Ohio Motorists Association  
Abbott Laboratories  
Aetna, Inc.  
AJ Wright #1379  
Aluminum Coils, Inc.  
American General Finance Services  
American Red Cross  
    Lorain County Chapter  
Ameriprise Financial  
Amherst Schools  
    Administration  
    Amherst Jr.High  
    Bus Garage  
    Josiah Harris Elementary  
    Marion L. Steele  
    Powers Elementary  
    Shupe Middle  
    Walter G. Nord - Middle  
Applewood Centers Inc.  
    Lorain County  
Arthritis Foundation Lorain County  
Ashland Inc.  
AT&T  
Avon Lake City Government Offices  
Avon Lake Schools  
    Administration Central Office  
    Avon Lake High  
    Eastview Elementary  
    Erievew Elementary  
    Learwood Middle  
    Redwood Elementary  
    Troy Intermediate  
    Westview Elementary  
Barnes Wendling CPAs, Inc.  
BASF Catalyts LLC  
Bay Mechanical & Electrical Corporation  
Beckett Air, Inc.  
Beckett Gas, Inc.  
Benco Dental  
Bendix Commercial Vehicle Systems LLC  
The Bergendahl Institute, LLC  
Best Buy #1050  
Best Buy #284  
Bettcher Industries, Inc.  
Big Brothers Big Sisters of Lorain County  
BJ'S Wholesale Club #115  
Bobel's Office Plus  
Boys & Girls Clubs of Lorain County  
Bramhall Engineering & Surveying Co. Inc  
Bridgestone/Firestone  
Brush Wellman Inc.  
Buckeye Community Bank  
Business Visions, Inc.  
Catholic Charities Community Services of Lorain County  
Center For Vascular & Thoracic Medicine and Surgery, Inc.  
CenturyLink  
Charter One Bank, N.A.

Charter One Foundation  
Children's Developmental Center  
The Chronicle Telegram  
Chrysler Retirees  
Citizens Bank  
Clark & Post Architects Inc.  
Clearview Local Schools  
    Clearview High  
    Durling Middle  
    Vincent Elementary  
Cleveland Clinic - Lorain Family Health Center  
Coates Brothers/Stiwald Roofing  
Columbia Gas of Pennsylvania  
Columbia Gas Service Center  
Columbia Gas Transmission  
Columbia Schools  
Combined Federal Campaign  
Community Services for the Deaf & Hard of Hearing  
Common Ground Center  
Commstar Credit Union  
Community Foundation of Lorain County  
Community Health Partners  
Conway Trucking/Freight  
COSTCO Wholesale #343  
Crane Aerospace-Lear Romec  
Crane Fund For Widows & Children  
CSL Behring  
Degussa Initiators, Inc.  
Delphi  
Dillard's #369  
Dollar Bank  
Dominion East Ohio Gas  
DPM Development  
Eat n Park Store #35  
EBM Group  
EDS (Electronic Data Systems)  
Educational Service Center of Lorain County  
El Centro de Servicios Sociales, Inc.  
Eli Lilly  
Elyria City Government Offices  
    Auditor's Office  
    Cemetery Department  
    Clerk of Council  
    Clerk of Courts  
    Community Development  
    Engineering  
    Fire Department  
    Health Department  
    Law Director  
    Mayor's Office  
    Parks & Recreation  
    Police Department  
    Safety-Service Director  
    Sanitation Department  
    Street Department  
    Utility Office  
    Wastewater Treatment  
    Water Distribution  
    Water Pumping  
Elyria Catholic High School

Elyria Country Club  
Elyria Manufacturing Corp.  
Elyria Schools  
    Administration  
    Crestwood Elementary  
    Ely Elementary  
    Elyria High  
    Franklin Elementary  
    Kindergarten Village  
    McKinley Elementary  
    Northwood Jr. High  
    Oakwood Elementary  
    Prospect Elementary  
    St. Jude  
    Westwood Jr. High  
    Windsor Elementary  
    Eastern Heights Middle  
    Spring Valley Early Childhood

EMBARQ  
Emerson Charitable Trust  
Emerson Network Power  
Emerson Trust Fund  
EMH Regional Healthcare System  
Enterprise Rent-A-Car  
Expense Reduction Analysts  
FAITH House  
Family Planning Services  
FedEx  
Fifth Third Bank  
Fifth Third Foundation  
Firelands Schools  
    Board of Education  
    Firelands Elementary  
    Firelands High  
    South Amherst Middle  
First Energy  
First Energy Foundation  
First Federal of Lakewood (Lorain County)  
First Federal Savings & Loan Association  
First Merit Bank N.A./Elyria  
First Merit Foundation  
First Place Bank  
First Place Bank Community Foundation  
Ford Motor Company  
Fox Veterinary Hospital, Inc.  
French Creek Medical  
Geisel Heating, Air Conditioning & Plumbing  
General Motors Corporation  
General Plug & Manufacturing Co.  
GenFed Federal Credit Union  
Giant Eagle  
Gin Mill, Inc.  
Girl Scouts of N.E. Ohio - West Region  
G.L.W. Broadband  
Gordon Food Service, Inc.  
Heart of Ohio Council, BSA  
Heinen's Supermarket Store #18  
The Hoffman Group  
Honda of America Manufacturing, Inc.  
Hospice of the Western Reserve

Hovey Kaiser Insurance Associates Inc.  
HSBC  
Hubbard & Hubbard  
Huntington Bank  
IBM Employee Services Center  
Invacare Corporation  
Janotta & Herner Inc.  
JC Penney Company #1902  
JC Penney Company #2530  
JP Morgan Chase  
Kaiser Permanente  
Kendal at Oberlin  
Key Foundation  
KeyBank - Lorain County  
Keystone Schools  
    Keystone Middle  
    Keystone Elementary  
    Transportation  
Kohl's #0464  
Lake Terminal Railroad  
Lakeland Glass Company  
Laubenthal Funeral Home, Inc.  
Leadership Lorain County  
Legal Aid Society of Lorain County  
Life Skills Center of Elyria  
The Lincoln Electric Company  
The Linden School  
Linking Employment, Abilities, Potential  
Lockheed Martin  
Loomis Camera  
Lorain City Government Offices  
    Auditor's Office  
    Community Development  
    Engineering  
    Health Department  
    Parks & Recreation  
    Police Department  
    Street Department  
    Water Purification  
    Building Department  
    Judges Office  
    Treasurer & Income Tax  
Lorain County Alcohol & Drug Abuse Serv.  
Lorain County Beverage  
Lorain County Community Action Agency  
Lorain County Community College  
Lorain County Government Offices  
    Alcohol & Drug Addiction  
    Services Board of Lorain County  
    Auditor's Office  
    Board of Mental Health  
    Board of MR/DD  
    Administration  
    East Elementary  
    Midview High  
    West Elementary  
Mike Bass Ford, Inc.  
Minority Electric Company Inc.  
Miraldi & Barrett Company  
Mischka Tailors And More  
The Morning Journal  
Multilink, Inc. (HQ)

Golden Acres Home  
Health Department  
Prosecutor's Office  
Recorder's Office  
Sheriff  
T.B. Clinic  
Treasurer's Office  
Lorain County JVS  
Lorain County Labor Agency  
Lorain County Metropolitan Park District  
Lorain County Office on Aging  
Lorain County Safe Harbor/Genesis House  
Lorain County Urban League  
Lorain Glass Company, Inc.  
Lorain National Bank  
Lorain Public Library System  
Lorain Schools  
    Charleston Administration Center  
    Frank Jacinto Elementary  
    Garfield Elementary  
    General Johnnie Wilson  
    Helen Steiner Rice Elementary  
    Irving Elementary  
    Lakeview Elementary  
    Larkmoor Elementary  
    Longfellow Middle  
    Lorain Admiral King High  
    Lorain Southview High  
    Lowell Elementary  
    Masson Elementary  
    Pace Academy  
    Palm Elementary  
    Toni Morrison Elementary  
    Washington Elementary  
    Whittier Middle  
Lowe's of Avon  
Lowe's of Elyria #224  
Lowe's of Lorain  
Lubrizol Advanced Materials, Inc.  
The Lubrizol Foundation  
Lucy Idol Center for the Handicapped  
Macy's #347  
Macy's Foundation  
Macy's Systems & Technology  
Maloney Novotny LLC  
Marshalls #0794  
Masters Insurance Agency, Inc.  
Medco Health  
Mel-ba Manufacturing  
MetLife Foundation  
Midview Drugs  
Midview Schools  
    Administration  
    East Elementary  
    Midview High  
    West Elementary  
Mike Bass Ford, Inc.  
Minority Electric Company Inc.  
Miraldi & Barrett Company  
Mischka Tailors And More  
The Morning Journal  
Multilink, Inc. (HQ)

NACS, Inc.  
National City Bank  
National Electrical Contractors Assoc.  
Nationwide Insurance Company  
Neighborhood House Association  
Nestle USA  
New Sunrise Properties, Inc.  
New York Life United Way Campaign  
Nickles Bakery  
Nord Center  
Nord Family Foundation  
Nordson Corporation  
Norfolk Southern Foundation  
North Ohio Heart Center  
North Ridgeville City Government Offices  
    Board of Education  
    City Hall  
    Education Center  
    Fields Sweet Elementary  
    Lear North Elementary  
    Liberty  
    North Ridgeville Jr High  
    North Ridgeville Senior High  
    Wilcox Elementary  
Northwest Airlines  
O. E. Meyer Company  
Oberlin College  
Oberlin Government Offices  
Oberlin Schools  
OfficeMax  
Parker Hannifin-Aircraft Division  
Parker Hannifin-Hydraulic Valve  
Parker Hannifin-Fluid Systems Division  
Payless Shoesource #4791  
Personal Travel Corporation  
Pfizer Foundation  
Pfizer, Inc.  
The Plain Dealer  
PolyOne Corporation  
Poruban Nursery  
Principal Financial Group Foundation  
R E Rice, Inc.  
Reliant Energy #331  
Rex Pipe & Supply Co.  
Ridge Tool Company  
Ritter Signs  
Rochester Manufacturing  
Ross Environmental Services  
Rowland Enterprises  
RW Beckett Corporation  
Sam's Club #6314  
Save Our Children  
School Employees Lorain County Credit Union  
Schwebel Baking Company  
Second Harvest Food Bank  
Shalmet Corporation  
Sheffield Lake Schools  
Shiloh Industries, Inc.  
Simplified Industrial Systems, Inc.  
Smith Dairy  
Somers Agency, Inc.  
State of Ohio Combined Charitable  
TAP Connected to the Community  
Target #1215  
Target #1325

Target #2351  
TeleTech Holdings, Inc.  
Tiffin University  
Trico Oxygen Company  
UNICCO  
United States Steel Foundation Inc.  
United Way of Greater Lorain County  
UPS  
US Bank - Location 4008  
US Steel Corporation  
Vandemark Jewelers  
Verizon Wireless Messaging  
Vermilion Government Offices  
Vermilion Schools  
Virgil's Kitchens, Inc.  
Vocational Guidance Services  
Volunteer Guardianship Program  
Wal-Mart Stores (#1839)  
Wal-Mart Stores (#4255)  
Wal-Mart Stores (#5066)  
Wal-Mart Stores (#5309)  
Walgreen Drug Store #6574  
Wellington Schools  
    Administration  
    McCormick Middle  
WellPoint Foundation  
WEOL - Elyria Lorain Broadcasting  
Western Enterprises, Scott & Fetzer  
Wickens, Herzer, Panza, Cook & Batista  
Williams Brothers Builders  
Xerox Corporation  
YWCA of Elyria

## [DESIGNATIONS FROM OTHER AREAS](#)

A S M International  
AAA Ohio Motorists Association  
Acxiom  
Adalet Meriam Division  
ADP  
AkzoNobel Paints  
Alcoa Inc.  
American Red Cross Cleveland Chapter  
AmeriMark Direct LLC  
AmTrust Bank  
Anthem BC/BS  
ArcelorMittal  
Ashland University  
Baldor Electric  
Bank of America  
Benesch, Friedlander, Coplan & Aronoff  
Blackbox Network Services  
Brooks & Stafford Company  
Cargill Deicing Technology  
Cavaliers Holdings Company  
Charter One Bank  
Cigna  
CIT (Citgo)  
Cleveland Clinic Foundation  
Cleveland Public Library  
Cleveland Wire Cloth & Mfg  
Cohen & Company  
CSA America, Inc.  
DayGlo Color Corp  
Deloitte & Touche  
Dollar Bank

Eat n Park Hospitality  
Eaton Corporation  
Energizer Battery Company  
Ernst & Young, LLP  
Fairview Hospital  
Ferro Corporation  
Fifth Third Bank of NE Ohio  
First Communications  
First Energy  
First Merit Bank  
Flexsys America L.P.  
Fluke Biomedical RMS  
Forest Corporation  
GE CPARS  
Giant Eagle  
GlaxoSmithKline  
Goodyear Tire & Rubber Co.  
GrafTech International LTD  
The Halex Company  
Heinens, Inc.  
Huntington National Bank  
Hylant Group  
Illinois Tool Works  
Innes Middle School  
The Interlake Steamship Company  
International Paper  
Johnson & Johnson  
Jones Day  
Keithley Instruments Inc.  
Kennametal Inc.  
KeyCorp  
Kirby Co. Div. Scott Fetzer  
Kokosing Construction  
Lakewood Hospital Cleveland Clinic  
Liggett Stashower Inc.  
Lutheran Hospital Cleveland Clinic  
Medical Mutual of Ohio  
MHS, Inc. Mental Health Services  
Middough Inc.  
Moen Inc.  
MTD Products Inc.  
NAS Recruitment Communications  
National City Bank  
Nordson Corporation  
Northern Enterprises Inc.  
Oatey Company  
Oriana House, Inc.  
Osram Sylvania  
Parker Hannifin  
Parkland Management Co.  
Philips Medical Systems  
The Plain Dealer  
Premier Farnell LLC  
R E Warner & Associates  
Resources Global  
Ricoh Corporation  
Roadway  
Rockwell Automation  
Sabic Innovative Plastics  
SC Johnson  
The Scott Fetzer Co. Corporate Office  
ScottCare  
The Sherwin Williams Co.  
Siemens Medical Solutions  
Squire,Sanders & Dempsey LLP

St. John West Shore Hospital  
St. Vincent Charity Hospital  
Staffing Solutions Enterp.  
The Standard  
State Auto Insurance Co.  
Steris Corporation  
Sterling Jewelers Inc.  
Strang Management  
Swagelok Hy-Level Co.  
Time Warner  
Todd Associates, Inc.  
United Consumer Financial  
United Way of Greater Cleveland  
United Way of the Greater Seacoast  
United Way of Snohomish County  
UPS  
US Airways  
VNA Healthcare Partners of Ohio  
Wells Fargo Insurance Services  
Western Southern Field  
YRC Worldwide, Inc.

## [IN-KIND DONORS](#)

Forthofer Alarm System  
WOBL & WDLW

**And the 428 area residents and professional contributors in Greater Lorain County.**